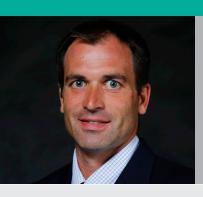
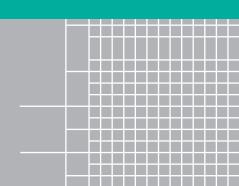
## Tremco Roofing and Building Maintenance



John Kapsiak
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Western North Carolina
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After seven years with a large commercial roofing contractor, I joined Tremco Roofing and Building Maintenance in 2005 as a Field Advisor in western North Carolina, which I proudly continue supporting today with a team of sales, service and industry experts. Our goal is to provide clients with the best solutions for their specific roofing and building envelope needs in a quick, concise and effective manner.

Among our many offerings for the roof are:

- · Maintenance and management programs, including diagnostics and leak response
- Environmentally-friendly roof cleaning with water reclamation
- Restoration, repair and replacement as well as new construction
- · Exceptional, sustainable solutions such as highly-reflective liquid applied systems, and vegetated roofs
- · OSHA approved fall protection systems

For the building envelope, we can provide

- · Strategic planning and execution to help develop energy efficient high performance buildings
- · Commercial building and parking structure assessments, maintenance and restoration
- Moisture intrusion analysis intrusion from the roof, walls or windows
- · Energy saving initiatives such as air barrier leakage assessments and solutions

Our team brings peace of mind to building owners and facility managers by managing roofing and building life cycles; simply put, we help keep buildings dry using the fewest dollars per square foot of roof per year. Thorough roof assessment and careful planning helps our clients get the most out of every dollar they spend with us. Through a combination of repair and restoration, we try to reduce the frequency of costly and disruptive roof replacement projects. When replacement is finally necessary, we always strive for the best solution to maximize roof longevity and durability, minimizeg facility disruption and meet budget requirements.

#### **Expert Qualifications**

- Management of over 250 capital roof projects exceeding three million square feet with a contract value of more than 30 million dollars
- · Ongoing management of building envelopes of more than 35 customers, many with multiple locations
- Management of capital roof and exterior envelope projects including needs assessment, specification development, bidding, project execution and closeout
- Detailed proposal and budget development, including five to 10 year budget forecasts
- Establishing clear lines of communications between the customer and various contractors
- · Conducting educational seminars for design professionals
- Additional experience in sales, project management and service center management

#### Education

· Allegheny College (Meadville, PA): Bachelor of Applied Science



## Tremco Roofing and Building Maintenance

### Meet Tremco Roofing's team in Western North Carolina



#### R.T. Gardner, Senior Technical Advisor

With over 30 years of experience in the construction industry, R. T. is the preferred resource in roofing design and construction due to his ability to provide exceptional customer service, working with architects, general contractors and subcontractors on projects ranging from \$500 to \$195 million. While attending a lecture at the Primary Leadership Development Course during his time in the military, R.T. heard a statement that he tries to apply every day. "A team victory is a virtual guarantee if each individual member wins their task. If one member fails the outcome is nothing more than fate."



#### **Kathy Kuhn, Business Development**

As a business development specialist, Kathy works directly with schools, colleges, hospitals and other organizations throughout the Carolinas. With 20 years of professional experience, Kathy leverages her passion and knowledge to develop custom building envelope programs for owners. She is an active member of ASHE and supports the local NCHEA & SCSHE.



#### Dawn Ciocca, Tremco ManagedAssets Program Manager

Dawn brings 15 years of roofing experience to the Tremco ManagedAssets (TMA) Program. She is the "point person" for all interactions with TMA customers, providing ongoing customer support, managing the TMA contract and ensuring that we meet all of our customer obligations. She is skilled at working with inspectors, sales representatives and information technology specialists on warranties and service calls.



#### Mike Curley, WTI Regional Supervisor

With his deep experience in roof restoration and replacement, and in managing major repair projects, Mike ensures that all roofing service projects in the Carolinas and elsewhere in our region are properly executed. His many responsibilities in support of our customers includes project inspection, progress reporting and closeout; training; managing contractor and subcontractor relationships; conducting roof surveys and final inspections; preparing budgets and much more. Mike joined us in 2009.



Cody Reeves, Tremco/WTI MR Lead Field Technician and Job Site Inspector Specifically supporting the Carolinas, Cody's responsibilities mirror many of Mike's including project inspection, progress reporting and closeout; managing contractor and subcontractor relationships; and conducting roof surveys and final inspections. He also performs all technical serivice functions such as job site inspector, and supervises project quality assurance monitoring. Cody's employment with us began in 2007.



# Tremco Roofing and Building Maintenance

#### **Customer References**

To learn more about how we can support you, and the quality of our work, please contact:

Tim Lewis: Regional Facility Director, Mission Hospital

509 Biltmore Avenue Asheville, NC 28801 Phone: 828.213.1858

Annette Sherlin: Facilities Manager, Mission Hospital

509 Biltmore Avenue Asheville, NC 28801 Phone: 828.213.5951 Cell: 828.778.9024

Bill Collin: Facility Director, CMC Main 1000 Blythe Blvd. Charlotte, NC 28232 Phone: 704.355.4299

Ron Smidt: Vice President, Engineering Carolinas Healthcare System
Charlotte, NC
Phone: 704.512.7316

### A partial list of recent projects

- Carolinas HealthCare System -- Mission Hospitals, Asheville, NC
- Carolinas Medical Center (CMC)
  - -- CMC Main, Charlotte, NC: Roof replacement at North Carolina School of Medicine, exterior building envelope survey and restoration
  - -- CMC Mercy, Charlotte, NC: Five Year Exterior Façade Renovation
  - -- CMC University, Charlotte, NC: Tower roof replacement, exterior building envelope survey and restoration
  - -- CMC NE, Concord, NC: Extensive roof replacement on multiple areas, exterior building envelope survey and restoration, sub-grade excavation and waterproofing
  - -- CMC Union, Monroe, NC: New bed tower and energy plant project
  - -- CMC Pineville, Pineville, NC: ED roof replacement and OR roof restoration, exterior building envelope survey and restoration
- Novant Health -- Parking deck repair and restoration
- PPG roof replacements, repairs and diagnostics



CMC Northeast, Concord, NC



Novant Rowan Medical Center, Salisbury, NC

